

**SUNY Institute of Technology
BS degree in BUSINESS**

to

**Herkimer County Community College
AAS degree in
BUSINESS: SMALL BUSINESS MANAGEMENT**

ARTS and SCIENCES COURSES		Course No.	Transfer	Req'd
Natural science (6-8)				
Lab Science			0	4
Other Science	Science Elective:	GEN ED SCI (S1)	3	0
Math, Statistics (6-8)				
Statistics	Math Elective:	MA 127 (S1)	3	0
Mathematics - MAT 112 or equivalent			0	4
Upper Division Communications - COM 308/COM 306 (4)			0	4
Written Communication - ENG 101 (4)		EN 111 (S1)	3	0
Behavioral Science (3-4)	Social Science Elective:	PSY/SOC (S2)	3	0
Computer Applications (3-4)		IS 115 (S3)	3	0
Humanities		EN 112 (S2)	3	0
American History			0	4
Western Civilization			0	4
Other World Civilizations			0	4
Arts		HU 146 (S4)	3	0
Foreign Language			0	4
Microeconomics (ECO 110 or equivalent)			0	4
Macroeconomics (ECO 112 or equivalent)		SS 185 (S3)	3	0
Arts/Science Elective			0	8
BUSINESS CORE COURSES				
	SUNY IT Course No.	Course No.		
Financial Accounting	ACC 201	BU 114 (S1)	4	0
Managerial Accounting	ACC 205		0	4
Introduction to Business	BUS 101	BU 111 (S1)	3	0
Business Law	BUS 105	BU 121 (S2)	3	0
Finance Principles	FIN 302		0	4
Marketing Principles	MKT 301	BU 141 (S2)	3	0
Organizational Behavior	MGT 307		0	4
Human Resource Management	MGT 318	BU 251 (S3)	3	0
Issues in Business/Society	BUS 451		0	4
Management Science	MGS 411		0	4
Management Policy	BUS 485		0	4
Business/Mgt Electives		BU 232 (S3) BU 142 (S3) BU 115 (S2)	8	0
UNRESTRICTED ELECTIVES	Course cr	Course cr	Course cr	Course cr
	BU 238 (S4) 3	BU 239 (S4) 3	BUELE (S4) 6	
			12	0

Summary of Transfer Hours:	Required:	Transfer	To Go:
General Education Requirements	64	24	40
Concentration Requirements	48	24	24
General Electives	12	12	0
TOTAL	124	60	64

Please Note:
 * (S#) indicates the semester at HCCC that the course will be taken.
 * A Maximum of 64 credit hours can be transferred from the lower division if applicable to your program.

Evaluator: Orilio/Raab

1/30/2008 10:58