

**SUNY Institute of Technology  
BBA degree in BUSINESS**

to

**Herkimer County Community College  
AAS degree in  
BUSINESS: MARKETING**

**ARTS and SCIENCES COURSES**

**Natural science (6-8)**

Lab Science

Other Science

**Math, Statistics (6-8)**

Statistics

Mathematics - MAT 112 or equivalent

Upper Division Communications - COM 308/COM 306 (4)

Written Communication - ENG 101 (4)

Behavioral Science (3-4)

Computer Applications (3-4)

Humanities

American History

Choose 1 course from list of 4 options: (3-4)

Western Civilization

Other World Civilizations

Arts

Foreign Language

Microeconomics (ECO 110 or equivalent)

Macroeconomics (ECO 112 or equivalent)

Arts/Science Elective

**Course No.**

**Transfer**

**Req'd**

Science Elective:

GEN ED SCI (S1)

MA 127 (S3)

Social Science Elective:

PSY/SOC (S2)

Info. Science Elective:

IS 115 (S1)

Liberal Arts Elective:

AMER HIST (S2)

Social Science Elective:

SS 186 (S4)

SS 185(S3)

IS 111 (S1)

**BUSINESS CORE COURSES**

**SUNY IT Course No.**

**Course No.**

Financial Accounting

ACC 201

BU 114 (S1)

Managerial Accounting

ACC 205

Introduction to Business

BUS 101

BU 111 (S1)

Business Law

BUS 105

Business Elective:

BU 121 (S4)

Finance Principles

FIN 302

BU 141 (S2)

Marketing Principles

MKT 301

Organizational Behavior

MGT 307

Human Resource Management

MGT 318

Issues in Business/Society

BUS 451

Management Science

MGS 411

Management Policy

BUS 485

Business/Mgt Electives

BU 232 (S3)

BU 115 (S2)

BU 142 (S3)

BU 225 (S3)

BU 112 (S4)

BU 143 (S4)

BU 245 (S4)

Course

cr

Course

cr

Course

cr

Course

cr

**UNRESTRICTED ELECTIVES**

FS100 (S1)

1

PE (S2)

1

2

0

**Summary of Transfer Hours:**

**Required:**

**Transfer**

**To Go:**

**General Education Requirements**

60

28

32

**Concentration Requirements**

60

34

28

**General Electives**

4

2

0

**TOTAL**

124

64

60

**Please Note:**

\* (S#) indicates the semester at HCCC that the course will be taken.

\* A Maximum of 64 credit hours can be transferred from the lower division if applicable to your program.

**Evaluator: Orilio/Raab**